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July 1st, 2020 - ECN Price Increase

To: U.S. Electrical Distributors Partners

Wheatland will be implementing a price increase on all ECN products effective July 1, 2020. This change in the list prices is necessary to absorb the continued escalation of steel costs and manufacturing costs. The new list pricing of EF070120 will supersede list pricing EF010119. All orders entered after June 30th, 2020 for immediate shipment will be priced from the new price sheet (EF070120). These new list prices will represent a **5%** increase.

Wheatland reserves the right to limit the size of orders to historical purchase levels. Your Wheatland representative will be forwarding updated list price sheets and net sheets very soon.

Regards,

Todd Walrod

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