



Todd Walrod
Vice President - Electrical Products
Wheatland Tube / Zekelman Industries
227 W. Monroe, Chicago, IL 60606
Cell: 317-691-7158
Email: Todd.Walrod@Wheatland.com

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March 1st 2018– ECN Price Increase

Wheatland will be implementing a price increase on all ECN products effective March 1st 2018. This change in the list prices is necessary to absorb the continued escalation of steel costs. The steel mills have raised prices 4 times in the last 90 days. In order to keep pace with the rising steel / freight / zinc costs we are increasing list prices by **12%** on all items. All orders entered after February 28, 2018 for immediate shipment will be priced from the new price sheet (EF030118). Wheatland reserves the right to limit the size of orders to historical purchase levels. Thank you for your continued support of Wheatland.

If you have any questions or concerns, please contact your Wheatland Regional Sales Manager or me.

Regards,

Todd Walrod

Vice President – Electrical